



TERENCE C. MCMAHON, SIOR

Principal / Commercial Real Estate Advisor
Industrial Services Group

CAREER SUMMARY

Mr. McMahon has been involved in the industrial real estate service business with The Harrigan Co., Inc. for 24 years and merged with The Boerke Company, Inc. in 1997. He recently finished several major projects including: The sale of the Pabst Brewery properties, Harnischfeger Industries relocation of their world headquarters to a lakefront site in St. Francis, Wisconsin, their acquisition and subsequent resale of 80 acres of additional land along Lake Michigan, the sale of the corporate Headquarters Building to Stark Investments, and the relocation of Joy Global to downtown. Industrial transactions include the relocation of the Nelson Container Corporation's manufacturing facility to a build to suit 95,000 sq. ft. facility in Germantown, Wisconsin, and the recent leasing of 100,000 square feet of warehousing for Wixon Fontarome and most recently the sale of Taylor Electric's 160,000 square foot facility in Mequon. He has also been involved in unique "one of kind" transactions such as the sale of St. Anthony's Hospital properties, sale of the 855,000 square foot Northridge facility, sale of the Modern Equipment facility in Port Washington to the Ozaukee County Highway Department, and the sale of the Ameritech properties in Milwaukee during the federally mandated telecommunications break-up.

CLIENT RELATIONSHIPS

American Pasteurization Company

C.G. Schmidt

Cook Composites and Polymers, Inc.

Coss Development Corporation

FunJet Travel

Great Lakes Packaging, Inc.

Joy Global, Inc.

Taylor Electric

Wixon Fontarome, Inc.

Michael, Best & Friedrich, LLP

Momentum Advertising, Inc.

Nelson Container Corporation

PJL Group

Runzhiemer International

Sargento Cheese Co.

Stark Investments

Gehl's Guernsey Farms, Inc.

Professional Profile



EDUCATION

- B.B.A. from the University of Wisconsin - Eau Claire

PROFESSIONAL AFFILIATIONS

- Milwaukee Chapter Board Member/Officer of Society of Industrial and Office Realtors (SIOR)
- Past Director of Southeastern Wisconsin Commercial Association of Realtors
- Lecturer of Facilities Strategies Group, a series of symposiums for real estate users and developers

COMMUNITY ACTIVITIES

- Founder/Vice Chairman Discovery World at Pier Wisconsin
- Head Coach of Nicolet/Whitefish Bay Ski Team
- Former Member of the Board of Directors of the Rotary Club of Milwaukee
- Past Commodore of Milwaukee Yacht Club
- Past President of Heiliger Huegel Ski Club